

World of Work

Leicester and Leicestershire

An overview of the key employment sectors across Leicester and Leicestershire for adults, 2025













STRONG DIVERSE ECONOMY



GOOD



ROAD AND TRANSPORT

LINKS

This guide has been collated to help adults with local job sector information. Whether you are looking for work, or in work, looking to gain new skills or change career, there are a wide range of roles and opportunities across this area. Read on and find out more.

Leicester City is a dynamic centre with a wide range of exciting industries offering employment, including health, education, manufacturing, space, business, finance and retail.

Across Leicestershire, there are important towns which provide local jobs, shopping and and over 20 varied sectors of work. There are also many attractive villages and a beautiful rural environment.

The area has a strong and diverse economy with a central location, good road transport links and East Midlands Airport (the second largest freight-handling airport in the UK). This has led to a thriving transport and logistics sector.

Many large, well known employers are based here, including:

- → Next
- → Sturgess
- → Samworth Brothers
- → Caterpillar
- → Triumph
- → DHL
- → Dunelm
- → Marks and Spencer
- → Santander
- → Aggregate Industries

- → PepsiCo (Walkers Crisps)
- → British Gypsum
- → Cavendish Nuclear

However the majority of businesses are medium, small or micro-sized (see page 18), and these offer some fantastic opportunities too!

There are three world-class universities based across Leicester and Leicestershire, a strong further education college network, and a good choice of schools and private training providers.

The area is well known for having a very diverse population, giving opportunities through strong trade links with overseas businesses.







On the following pages you will find an overview on many key employment sectors around Leicester and Leicestershire (pages 4-18).

Whatever your circumstances, there are options to find work, and gain new skills or qualifications, including apprenticeships (page 24).

There is also some advice about the skills that employers value, and hints and tips about job hunting (pages 28-31).

Important skills and sectors in this area



DID YOU KNOW?

The world of work is changing, being aware of what's in demand can help you to career plan, for example:

- Employability skills like communication skills, a can-do attitude and teamwork are highly valued
- Across jobs, the need for digital skills is increasing
- People are living longer so more need for health and social care roles
- Growing numbers of jobs linked to new technology, digital and low carbon.

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SECTOR

BUSINESS, FINANCE & PROFESSIONAL SERVICES EMPLOYS

83,810

16% OF AREA WORKFORCE

TRENDS

Growth in use of software and IT to personalise services

Use of data analytics to predict trends

Al increasingley used to detect fraud across financial and other services



Business, Finance and Professional Services

This broad area covers the financial and insurance, property and professional, scientific and technical sectors, so services include: financial services, accountancy, business consultancy activities, legal activities, architectural, engineering and specialised design, computer services, advertising agencies and market research.

Leicestershire is home to a large and increasing professional and financial services presence, employment in the sector is set to grow 3.2% by 2030.

The sector highly values the maturity and life skills that older entrants offer.

Finance and accounting specialists are sought after to support companies to review finances or underpin business growth plans. Business sales and

growth plans. **Business sales** and **business development roles** are also in demand.

Accounting and wages/payroll vacancies feature in the ten most advertised roles across the area.

High employment growth is predicted in areas such HR, and also property management in the region.

Other strong areas include IT services, cyber security, risk management, data protection, software services, tech-led

innovation, environmental consultancy, property services and FinTech (tech-led financial services).

Many roles require a high degree of training, but it is possible to start relevant courses at all ages. There are some entry level opportunities for people with strong interpersonal skills, and the chance for on-the-job learning through apprenticeships.

Employers look for:

- good communication skills
- → strong IT skills
- attention to detail and accuracy
- → the ability to focus on and meet customers needs
- digital skills.

LOCAL EMPLOYERS INCLUDE:

AXA PPP Healthcare, Global Payments UK, KPMG, Melton Building Society, Mattioli Woods, Hastings Direct, Nelsons, Cooper Parry, Howes Percival, Croner, Cambridge & Counties Bank, Freeths. PPL PRS.



Find out more:

www.cipd.co.uk | www.apprenticeships.org.uk | www.accaglobal.com/uk/ | www.icaew.com www.leicesterbusinessfestival.com | www.topfinancialjobs.co.uk | www.lawsociety.org.uk www.insurancecareers.co.uk

Construction

Employment in the regional construction sector is set to grow 10.7% by 2030. Demand is coming from more new housing, repair and maintenance of existing homes, commercial growth and infrastructure, and the need for energy efficiency. The sector offers above average pay rates and good scope to progress. Many companies are 'micro' size, plus some of the larger names, such as:

- → Barratt Developments in Bardon Hill, Coalville
- → Broadthorpe in Loughborough
- → Davidsons in Ibstock
- → Jelson Homes in Leicester
- → C3 Construction in Whetstone
- → Bloor Homes in Measham
- → Pick Everard in Leicester

Construction is a career like no other, with opportunities for individuals of any age and ability, but many more opportunities across a wide range of skilled trades. Many roles need early starts and travel, but offer a sense of achievement as you see the finished job.

The experience of adults is welcome in off-site roles too, like project management, surveyor, design and sales.

For on-site work, employers will look for:

- reliability and flexibility
- specific technical skills
- the ability to follow plans
- teamwork skills
- the ability to stay calm under pressure
- adherence to follow health and safety guidelines.

There is an area Construction Skills Hub, offering free short courses to help local people into the construction sector, managed by Leicester City Council and CITB.

The quarrying and mining sector which supplies materials to construction also has lots of opportunities; employers include Aggregate Industries, Tarmac, and British Gypsum.



OVER 30 DIFFERENT APPRENTICESHIPS

Green buildings, environmentally

and waste

friendly techniques

29,416 **EMPLOYED**

£££ One of the areas top five best paid sectors

233,803 average wage p.a.



IN DEMAND

DID YOU KNOW?

There are over 180 different roles in construction, in both on and off-site careers. Innovation is growing in modular and offsite construction, and digital skills are needed in 3D design and predictive software. Roles like architect, bid manager and civil engineer are also growing.

OTHER LOCAL EMPLOYERS INCLUDE:

Galliford Try, William Davis, Bellway, EE Smith, RTS Contracts, CR Civil Engineering, Vistry, East Midlands Housing Group, DAB Civil Engineering, Central Flooring Services, Walter Miles, Mellor Bromley

Find out more: www.goconstruct.org | leicesteremploymenthub.co.uk/job-seekers/construction-hub | www.citb.co.uk | www.apprenticeships.org.uk | www.architecture.com | www.the-nhtg.org.uk | www.ice.org.uk checkatrade.com/blog/trade/start-business/retraining-at-40/





Emerging technologies such as virtual and augmented realities will create new forms of creative and cultural

Leicester was recently named as the **5th most creative** city in the UK

experiences.



Growing number of arts, creative and music events across districts and the city, offering job or volunteering opportunities

Numbers employed in sector estimated to grow by 3.7% by 2030

Creative

Leicester and Leicestershire is home to a diverse and vibrant cluster of creative, cultural and artistic industries, with extensive links to other local strengths and assets, such as digital tech, textiles and fashion, and tourism. The sector, employing 22,071 people, is broad and is about creating original ideas and products, often split across three areas: arts, culture, and creative media.

The area is home to a cluster of creative and digital businesses, and provides several successful facilities for new creative businesses to start and grow. These include:

- → Leicester Creative Business Depot
- → Phoenix Square
- → The Ferrers Centre near Ashby de la Zouch
- → Charnwood Arts
- → The Atkins Building, Hinckley

There is a new Leicester Leading:2025-2030 creative industries' strategy to highlight Leicester's success in the sector and grow employment.

Competition for jobs is high and many people in this industry have a degree. CreaTech is growing-the merging of creativity and technology like AI or virtual reality to expand cultural experiences or to solve problems.

You need to be tenacious and talent also counts greatly, of course!

Opportunities are often with very small businesses or non-profit organisations.

Growing numbers of people work **freelance**, meaning less job security, but more flexibility. Some work is project-based, so collaboration, teamwork and negotiation skills are useful.

Fused sets of skills such as creativity, technical and entrepreneurial skills are in high demand, along with digital and management skills.

All ages utilise creative services, arts or cultural offers and the life experiences of adults can be an advantage.

In demand: 3D designers, events and venue technicians, broadcast engineers, production engineers, digital marketing specialists, user experience (UX) roles, game developers.

Employers look for:

- → the ability to adapt to change
- → good problem solving skills
- → a creative and enquiring mind
- → the ability to keep IT and technology skills up to date

LOCAL EMPLOYERS INCLUDE:

Standout Design, Rare Ltd, Colab Creation, Quiet Storm, We-Fab Ltd, Flexpress, Go Inspire, Rock Kitchen Harris, Soar Valley Press, Pyramid, theatres and cinemas, local media such as TV, radio and film.



Find out more:

www.thecreativeindustries.co.uk | nationalcareers.service.gov.uk/creative-and-design www.screenskills.com | discovercreative.careers | www.lcbdepot.co.uk

Education

You can inspire people, and make a difference every day in this rewarding sector! Locally education provides 46,992 jobs, many of which link to the local schools, colleges and three universities. There are also roles to support training providers and adult learners, in areas like English, maths, digital skills, ESOL, employability or workplace learning.

The sector has multiple employment opportunities and welcomes people who can **convey information in an engaging and dynamic** way, which can involve lots of planning ahead.

There is a shortage of teachers for specific subjects such as maths, physics, chemistry and modern languages, and a shortage of men in early years, primary and secondary education.

The development of online courses, e-learning and virtual reality training offers mean that there is an increasing demand for skills in these areas as well.

Individuals looking for new qualifications or skills to progress are increasingly utilising online learning.

For many roles a degree is needed, but there are also support roles that do not; numbers of apprenticeships to access the sector are also increasing.

Career changers are welcome as many roles benefit from adults with experience in industry.

There are career opportunities to support all ages, from early years through to supporting mature learners.

Another option is to support businesses with their staff skills needs; as technology changes many businesses may need flexible learning support for their employees.

This sector can be very fulfilling as you see students succeed.

In demand:

- → primary and secondary teachers
- → early years tutors
- → college tutors
- → student welfare
- online tutors
- → SEND support.

LOCAL EMPLOYERS INCLUDE:

Local FE colleges, University of Leicester, De Montfort University, Loughborough University, language schools, Leicester City Council and Leicestershire County Council, childrens centres, schools and academies, skills providers, private tuition and adult education centres.



46,992

JOBS

6% above national average

Area universities and colleges advertise the most job vacancies in the sector.

Teaching assistants feature in the top ten most advertised jobs* across Leicester and Leicestershire

The sector is 72.5% female; so male applicants are encouraged.

9.2% of area workforce



Find out more:

www.getintoteaching.education.gov.uk | www.tefl.org.uk teachinfurthereducation.education.gov.uk | www.tes.com



SECTOR EMPLOYS

14,575

93% ABOVE national average

ESSENTIAL **SECTOR**

Sector employment estimated to grow 6.9%

by 2030

£29,838' average wage p.a.



GOOD teamwork flexibility and communication SKILLS

*ASHE data 2024

Food and Drink Manufacturing

Leicestershire is a key region for the innovative food and drink manufacturing sector, with a higher presence of employers here than the national average. Large employers include Samworth Bros, PepsiCo (Walkers) and Mars. Equally, there are many smaller 'artisan' companies to cater for the growth in hand-made and home grown goodies. The sector is vital in keeping the nation fed, and there are options for adults to enter the sector at a range of levels.

The area has several food markets and speciality local foods (Melton Mowbray Pork Pies, Stilton and Red Leicester cheeses) plus multi-ethnic foods in Leicester. The **Leicester Food Park** provides food manufacturing space to support new and established food businesses.

Geary's Bakeries has invested £8m in a new production facility in Leicester.

The sector has over 100 different job roles, including food science, product development, marketing, research, packaging and new technology. Vital engineering roles support efficient production, and creativity is important to develop tasty new offers.

There is a trend for more healthy products, more plant- based foods

and reduced waste in packaging. Science, technology, engineering and maths qualifications are useful at senior levels, plus teamwork, flexibility, and communication skills at all levels.

A lot of new business start-ups are in this industry- people will always need to eat and drink!

In demand: bakers, food technologists, quality assurance, nutritionists, production engineers, cheese makers, sustainability experts, production operatives and managers.

OTHER LOCAL EMPLOYERS INCLUDE:

Pladis, Pukka Pies, Refresco Drinks, Long Clawson Dairy, KP Snacks, CoFresh, Geary's Bakery, Blackfriars Bakery, Delifrance (UK), Belvoir Fruit Farms, Kirtons Bakery, Everest Dairies, Everards, Leicester Bakery plus farms, orchards, butchers and bakeries.

DID YOU KNOW?

As well as the huge Walkers crisps factory, PepsiCo have a Technical Centre of Excellence in Leicester, housing technical staff across research, engineering and product innovation services.



Find out more:

www.tastycareers.org.uk | jobs.foodmanufacture.co.uk jobhelp.campaign.gov.uk/sectors-recruiting/food-and-drink-manufacturing

Health and Social Care

This growing, rewarding sector has lots to offer! People are living longer with more complex needs and also value their independence, and the increase in the use of assistive technology in this area will help them to do this. Health and social care services are working more closely to enhance local support. Focus is shifting towards prevention, and digital technologies are transforming the sector, such as virtual consultations, wearable monitors and the use of robotics in surgery.

There are over 350 different job roles across health and social care, with routes in across all levels of work, and all ages welcome. The NHS is the area employer with the most advertised vacancies, with a wide range of routes and schemes to encourage all ages to ioin.

This sector welcomes people with transferable skills who can bring life experience and insights from working in other sectors. Don't rule yourself out just because you have a non-traditional background, or because you don't have clinical or degree-level qualifications.

The University Hospitals of Leicester NHS Trust is working to promote more apprenticeships within the healthcare sector, both in clinical and non-clinical settings. Other employers include Leicestershire Partnership NHS Trust (community health). East Midlands Ambulance Service, local

district councils, private health organisations, care agencies and charities like LOROS Hospice.

care homes, city, county and

Data estimates that the adult social care workforce will grow by 6.8% by 2030, with all areas expanding, especially domiciliary care (care provided in the home). Formal qualifications are not always needed, it is more about having the right values and behaviours.

Employers will look for:

- -> commitment for quality of care
- patience and compassion
- -> reliability and flexibility
- → the ability to stay calm under pressure
- → the ability to relate to people from a wide range of backgrounds.

In demand: healthcare assistants. nurses, radiographers, mental health workers, midwives, social workers, pharmacists, care workers, therapy staff, GPs, biomedical and scientific health care support.



EMPLOYS 36,656 IN HEALTH 25,199 IN SOCIAL CARE

12% of the area workforce



CARE FOR ELDERLY

Multiple vacancies across the sector. care roles and nursing feature in the top ten most advertised iobs locally.

Many non-clinical related roles in areas like finance. IT, data security and building maintenance.

DID YOU KNOW?

The Inspired to Care programme, from Leicestershire County Council, is a great start into the social care sector, with free courses, information and advice. See: www.inspiredtocare.co.uk

Find out more:

www.your-future.co.uk | www.inspiredtocare.co.uk | www.healthcareers.nhs.uk www.skillsforcare.org.uk | www.emas.nhs.uk





employed in energy supply alone

124% above national average

Energy is in the top three highest paid area sectors

2,369 employed in water supply essential service

Skills in demand:

- → Mechanical and electrical engineers
- → Wind and solar energy technicians
- → Alternative energy scientists
- → Electric vehicle technicians
- → Solar panel
- installers → Heating
- engineers → Project managers
- → Data analysts

Low Carbon

Green jobs have traditionally been thought of as those that involve renewable energy, electric transport, energy efficiency or nature conservation, but can be defined more widely as those that either produce or provide environmentally friendly products and services, or adapt work processes to become more environmentally friendly or use fewer natural resources, as well as environmental advisers. This exciting, growing sector has a broad variety of opportunities.

Leicestershire is home to several energy and low carbon related businesses, and all three area universities have a focus on low carbon research and development.

Area green jobs make up 3.1% of the total Leicestershire jobs market, up from 2.4% 12 months ago.

Many low carbon firms and startups are based at Loughboroughs University Science and Enterprise Park.

Alternative fuels, wind, building technologies, and waste management are all area strengths, all offering roles.

All area industries look to how they can reduce waste and offer more sustainable goods and services, so you could work in any sector.

geology degrees, or engineering and technical experience are encouraged to apply for higher skilled roles, but there are also entry options for those with less qualifications and experience, such as recycling sorter, retrofit labourer. trainee forestry roles, or energy advice assistant.

Adults with physics, chemistry and

Key areas of work opportunities will be linked to:

- → Green building technology making homes energy efficient
- → Low carbon transport with growing electric or hydrogen powered vehicles, there will be roles in sales, servicing, repairs and charging
- → Research and development across sectors - for example in manufacturing, reducing waste, energy use and using greener materials.

DID YOU KNOW?

Cavendish Nuclear have a key Leicester base, and lead on the development and operations of new nuclear projects to support UK net zero.

LOCAL EMPLOYERS INCLUDE:

Smart Power Systems, Intelligent Energy, Cenex, Severn Trent, Bakers Environmental, Flogas Britain, Sav-eco Packaging, National Grid, E.On Next, Octopus Energy, MIRA Technology Park, British Gas, Environmental Energies Ltd.



Find out more:

www.greencareershub.com nationalcareers.service.gov.uk/green-careers skillsforcareers.education.gov.uk/pages/adults | www.greenjobs.co.uk



Manufacturing and Engineering



This essential, exciting, sector offers great career prospects, with many products made in Leicestershire, from bricks, medical equipment, clothing, furniture, motorbikes and much more! It is our largest sector for employment, and includes technical consultancy, scientific research and development, manufacturing and engineering. With a wide range of roles and many skills gaps, manufacturing and engineering has lots to offer!

59,308 people are employed in manufacturing and engineering, so it's a huge sector here! It's also one of the higher paying sectors with an area median advertised wage of £31,983 p.a. and average advertised wages up 11% on the previous year.

Engineering is a broad discipline and roles include electrical and mechanical engineering, aerospace experts, data engineers, robotics, production engineers, 3D printing technician, design and development engineers, technical consultants and machine programmers.

There are roles into the sector at all levels, production roles need fewer qualifications but offer the chance to get in and get on; other areas need specialist skills.

The area has particular strengths in production technology, and the manufacture of furniture, textiles, construction materials, food, paper and packaging.

DID YOU KNOW?

The region has a strong textiles manufacturing base, and has a skills centre in the city, the Leicester Fashion Technology Academy (LFTA). fcfta.com/campuses

Smart production sites respond to changes in demand, and next generation transport, medical technology, and making goods lower carbon are all growth areas.

MIRA Technology Park in Hinckley is the largest automotive technology park in Europe, with state-of-the-art research and testing facilities, and an on site training centre.

Engineering employers value adults with science, technology, engineering or maths backgrounds, and will also look for:

- adaptability
- digital skills
- creative ability to find solutions to engineering challenges
- teamwork skills
- communication skills

In demand: electrical engineers, welders, maintenance engineers. mechanical engineers, production operatives, technicians, metal workers, production managers, robotics engineers, research and design engineers.

3.7% growth in employment by 2030

AREA STRENGTH

WIDE RANGE OF **OPPORTUNITIES**

SECTOR PROVIDES OVER

59.308

51% above national average



LOCAL EMPLOYERS INCLUDE:

Caterpillar, Preci-Spark, Druck, Triumph, ThermoFisher Scientific, Oadby Plastics, Taylor Hobson, Plastribution, SPS Technologies, Emerson, KJN Automation, JJ Churchill, Honeywell Gent, Crown, Cook Optics, Ridgway Machines, Bostik, Winbro Group, Hammonds.

Find out more:

enginuity.org | www.makeuk.org | www.apprenticeships.org.uk | www.ice.org.uk www.miratechnologypark.com | www.lusep.co.uk | miratechnologyinstitute.co.uk www.themanufacturer.com



PUBLIC

administration and defence

PROVIDES 20,836

JOBS

roles include CIVIL SERVICE



police & fire services local government

Employment across sector set to grow **3.4%** by 2030

Good

Public Services

This sector offers a much broader range of careers then you might think, covering the civil service, police, local government, fire service, tax, libraries, immigration and prison service. Local authorities Leicester City Council and Leicestershire County Council are in the top ten area employers who advertise the most iobs each vear.

This can be a very rewarding area to work in, as many roles help to support local people and services. In each area of the sector, such as local or district councils. there are a wide range of careers, such as culture and tourism, business support, housing, regeneration, health, leisure services and recycling.

Average wages across the sector locally are £31,620 p.a. and there are excellent opportunities for progression.

In the police and prison services, a mature attitude and life experience are welcome, and there are a broad range of roles on offer. In fire and rescue work, a lot of focus is on prevention and community safety.

Many roles involve dealing with the public, so good communication skills are key. Additional languages are also useful.

There are a range of routes into the sector, and an increasing number of apprenticeships at all levels.

Organisations value people who have a background in industry or life experience and hence can help to influence better services.

Jobcentre Plus offers interesting roles helping people into jobs or training.

Digital skills are key as new technology can help to improve engagement with citizens and enhance provision.

LOCAL EMPLOYERS INCLUDE:

Leicestershire Police, Leicester City Council. Leicestershire County Council, Leicestershire Fire & Rescue Service, Army, Navy and Airforce, tax offices and prisons, Jobcentre Plus (DWP).



Find out more: www.civilservice.gov.uk/recruitment | www.leics.gov.uk/jobs.htm | leics-fire.gov.uk www.leics.police.uk www.gov.uk/government/organisations/ministry-of-defence/about/recruitment www.leicester.gov.uk/jobs-careers.aspx | www.prisonandprobationjobs.gov.uk

Transport and Logistics

Leicestershire is a real hot spot for this global, 24-7 sector! The array of opportunities in logistics is much wider than 'picking and packing'; many activities are highly automated with a range of high-tech roles. This sector is key all year round, keeping people and industries supplied with the goods and services that they need. The area's central location means that 95% of the English population is accessible by road within four hours.

There are many major employers based here, especially near to East Midlands Airport (including Marks and Spencer, ALDI and DHL) and the huge SEGRO warehouse and distribution site, home to employers such as GXO and The Very Group. There is also a rail freight terminal, meaning that the site is road, rail and air connected.

Magna Park (home to over 25 companies, including ASDA, BT, and Britvic), is expanding, meaning more jobs, and also has a new training centre -the Centre for Logistics. Education and Research (CLEAR).

Other large sites include Hinckley Park, near J1 M69, and, Mercia Park in the north west of the county. home to DSV and also the global parts distribution centre for Jaquar Land Rover.

There are also lots of opportunities with smaller companies across the sector.

OTHER LOCAL EMPLOYERS INCLUDE:

Ceva Logistics, Pall Ex Group, HAE Group, Royal Mail, HW Coates, Rhenus, Blue Whale, Oakland International, 3T Logistics, Fred Sherwood & Sons, Neovia, DPD, Kinchbus. East Midlands Trains. plus a huge range of smaller companies who support the 'supply chain' of this sector.

This is a fast growing sector offering much scope to get in and move up the career ladder, welcoming all ages. Some roles are seasonal and include shift work, so flexibility is key.

Roles in demand: data and transport analytics, import/export roles, warehouse roles, customer services, supply chain planning and management, logistics engineers, transport managers, operations, IT, drivers, freight linked roles, forklift, robotics engineer, drone engineer.

The growing e-commerce sector has led to the digitisation of the logistics industry, cutting costs, time and giving tracking solutions. Sustainability options across the sector are also growing.

Kev skills valued include:

- team work skills
- customer service skills
- flexibility
- driving skills reliability





SECTOR EMPLOYS

41.259 and growing

53% above national average

Get in and get on at any level



Sector employment set to grow 7.3% by 2030



EAST MIDLANDS AIRPORT

Increasing automation across the sector offers interesting roles, and welcomes those with robotics. Al. computer science or electrical enaineerina skills or experience.

Find out more: www.lutterworth.magnapark.co.uk | generationlogistics.org | www.slp-emg.com www.eastmidlandsairport.com www.ciltuk.org.uk | www.ioc.uk.com | www.novus.uk.com www.dataacademy.co.uk nwslc.ac.uk/the-centre-for-logistics-education-and-research-clear



One of the top three highest paying sectors in the area

Skills in high demand

across all sectors

Area digital skills shortages

include: IT technicians. programmers. cyber security professionals, web developers, cloud engineers and data analysts.

Employs 14,576

Workforce estimated to grow 7.2% by 2030

Digital Services

Digital skills are in demand, as technology is revolutionising how we live and work, and all organisations use IT in some way. It's a growing, varied and future-proof sector which includes the operation of computers, networks, data communication, storage and exchange, and the trading of goods and services over networks.

Many Leicestershire employers are investing in digital services to enhance their offers and improve efficiency. creating demand for software expertise and digital support.

All sectors need digital skills in some way, so you could work in any area-for example in the NHS.

As new technologies and software are developed, it's important to keep your skills up to date.

Digital entry level roles include: apprentice IT technician, digital marketing assistant, IT assistant, helpdesk analyst apprentice, and digital content support roles.

The sector is approximately 68% male and 32% female.

Locally 14,576 people are employed in the sector, with a good spread of workers across all ages; 32% of the workforce is aged 45 or over.

Programmers and software developers feature in the top ten of most advertised jobs locally. IT and digital has the highest median area advertised pay across sectors (from job adverts), at £40,419 p.a.

You do not need to be a tech expert, but having some good basic digital skills is a good grounding to get in and upskill. Creativity and problem solving are also useful skills

Al is impacting the sector, driving automation and creating demand for AI developers, machine learning engineers and data scientists, and driving Healthtech. Foodtech and Climatetech.

Some sort of digital skills are needed in over 90% of all job roles today, with growing demands at higher levels.

The East Midlands Cyber Security Cluster is a key component in addressing the growing demand for cyber security professionals. tackling threats. All ages are welcome to join this thriving area of digital.

LOCAL EMPLOYERS INCLUDE:

The Access Group, IBM, Jadu, Anicca Digital, CloudCall, Sempervox, Welcomm, Intercede, Hermitage Innovation, Opus Trust Communications.

All sectors need digital support so research careers across lots of employers!



Find out more: www.technojobs.co.uk | www.bubble-jobs.co.uk | www.itcareerfinder.com/it-careers ukcybersecuritycouncil.org.uk/careers-and-learning/cyber-career-framework

Sport

In the exciting world of sports, careers extend far beyond the playing field! From coaching teams, analysing data to drive up performance, or developing business opportunities for sports organisations, there are many diverse careers. Leicestershire has some fantastic opportunities in its vibrant, growing, sports and physical activity sector. It is home to local research-driven expertise, globally recognised sports teams, athletes and facilities.

The area has 13 major sporting venues/clubs hosting national and international events, including Leicester City Football Club. Leicester Tigers, Leicester Riders, Leicester Hockey Club plus motor racing at Donington Park and Mallory Park, and horse racing at Leicester Racecourse see: www. active-together.org/premierlocation

The sport and physical activity sector comprises mainly of sports clubs, sport and fitness facilities, sports manufacturing and the sale/ rental of sports equipment, but also online and virtual reality sports activities. The interest in health. wellness, fitness wearables or fitness apps, weight management and cycling also offer career opportunities.

Loughborough University is ranked number one in the world for sports-related subjects, with specialisms including health, engineering, rehabilitation and sports performance. SportPark. at Loughborough University. is home to many of England's top sports governing bodies and national sports organisations.

Careers include: coaching, teaching, nutritionist, leisure assistants, green keepers, social media and marketing roles, retail sales, data analytics, project management, sports development roles, physiotherapist and design and manufacturing roles.

Volunteering, life and different industry experiences are really valued by the sector as transferable skills.

Local employers value skills such as communication, leadership, team work, people skills, and life experience; it is also worth asking people who already work in the sector as some recruitment is through 'word of mouth'.

Apprenticeships include community sport and health officer, sports turf operative, and sports coach.

LOCAL EMPLOYERS INCLUDE:

Leisure operators such as Everyone Active, fitness operators such as Hot Pod Yoga, Places for People, gyms, community sports organisations, national sport organisations such as Sport England, CIMSPA, Swim England and professional sport clubs.



Employs 16,900

84% of employers are micro (9 or less employees)

Excellent option for career changers - range of part time and flexible roles that link to personal interests

All ages play sport, and hence the local sector needs a workforce from across all age groups.

Most advertised roles locally:

- coach
- personal
- trainer
- football coach
- fitness instructor
- lifeguard



Find our more: www.active-together.org/careers | www.sportpark.org.uk | www.careers-in-sport.co.uk www.cimspa.co.uk | www.gov.uk/apply-apprenticeship | www.skillsactive.com

Space

Leicestershire is internationally recognised for its thriving space sector. Space information supports our modern lives in areas such as SatNav, climate monitoring and high speed communication.

Space Park Leicester is the UKs 2nd largest campus-based space focused cluster, offering specialist skills linked to space, and the area is home to the National Space Centre and a good space-linked business base.

The space sector includes:

Science and research: planetary and earth observation.

Space engineering: space related instruments. Business: using satellite technology to create business products.

Space City Leicester is a world leading area for space-enabled industry, with space scientists, satellite manufacturing and high tech start-ups across the site.

Demand for adults with technical, engineering. scientific, and digital skills is high, but space is now more commercialised, requiring business experts, marketing professionals, communications, human resources specialists. and lawvers.

Most space careers require innovation, creativity, teamwork and problem solving. Many jobs cover multiple disciplines, and as space is an international endeavour, often involve work with partners around the world.

Jobs in demand: systems engineer, analyst for earth observation, communications engineer, data scientist, software engineer, electrical engineer, business analyst, robotics. Al and machine learning engineers.

2,808 people are employed in the sector, which is one of the areas highest paid; average regional wages being £45,949p.a.

LOCAL EMPLOYERS INCLUDE:

Third Planet Orbital .I.I Churchill, Dynamic Aerospace Fabrications, Magna Parva, Bluesky and Catapult.



The sector in Leicestershire is booming, with 14,200 people working at 985 firms.

Health life sciences uses biology and technology to improve health, including medical technology, genomics (DNA), diagnostics and digital health, generating products using precision medicine and technology (like AI). Work is fulfilling - changing lives via new medical discoveries.

Charnwood Campus. Leicestershire is the UK's first Life Sciences Opportunity Zone - an innovation site focussed on the biopharmaceutical sector; with over 800 scientists, and the potential for 5,000 jobs. It is home to Medilink Midlands who support medtech and life sciences innovators to grow.

Area employers include Almac, who have contributed to over 50% of new medicines approved over the last 5 years, Kindeva Drug **Delivery** who invented the first pressurised Meter Dose Inhaler (pMDI) for asthma, and Solventum (formally 3M), with 70 years of delivering healthcare innovation.

The region is well-known for clinical research on chronic disease treatment and prevention, sport and exercise science and rehabilitation, drug development, and medical device manufacturing.

Roles include research scientist, laboratory technician, microbiologist, medical sales lead, wildlife biologist, data manager, ecologist, and engineering roles like biomedical, process and mechanical.

There is a Charnwood Campus Life Sciences Talent and Skills Institute to better link site employer career opportunities with local people.

Degrees in biology, pharmacology, ecology, environmental science, life science or chemistry are useful for scientific roles but there are other options across the site. There are also roles in research and development, drug manufacturing, and quality control, or areas like HR, accountancy, and management.

LOCAL EMPLOYERS INCLUDE:

Inspiration Healthcare. Morningside Healthcare, Spirit Healthcare, Thermo Fisher, Weiss Technik, and Myonex UK.



www.spacecareers.uk | space-city.co.uk www.ukspace.org/careers

charnwoodcampus.com www.healthcareers.nhs.uk/life-sciences

Retail

Retail is a fast-moving vibrant industry as organisations try to predict - and respond to customer demand and trends.

Online shopping is growing, bringing online related roles like web design, user experience and delivery. The physical store is still popular and retailers are always looking for ways to enhance the in-store experience. The sector employs 39,128 people.

Leicester city centre has large shopping centres like the Highcross, boutique areas, and the Golden Mile, while the county has attractive market towns with strong retail offers.

Fosse Park shopping centre has expanded, bringing more jobs. Several key retailers have their headquarters here - such as Next. Watches of Switzerland, Shoe Zone and **Dunelm**, with a range of career options.

This sector offers a range of roles, from sales, customer service, buying, analysing customer data and visual merchandising. There is a trend to shop more locally and supermarkets also offer a wide range of roles.

Stores aim to maximise sales, appeal to customers and adapt to compete with rival physical and online stores.

Online selling of niche products or local produce are popular with adults who want to set up their own business.

Employers will look for:

- → customer service skills
- → problem solving skills
- → digital skills
- → social media and marketing

Sustainability is growing and some stores are now offering scope to rent or repair items. Creativity is a key skill as all stores want to attract and retain customers: personalised and digital marketing are growing across retail.

LOCAL EMPLOYERS INCLUDE:

John Lewis, Marks Electricals, Topps Tiles, Tylers, Goldsmiths Jewellers, Thurmaston Retail Park. Supermarkets such as Tesco, Morrisons, Lidl and Asda, other outlets like car showrooms, DIY stores and garden centres

fossepark.co.uk/jobs www.inretail.co.uk www.retailchoice.com www.highcrossleicester.com/jobs

Tourism and Hospitality

This vibrant sector includes bars, eateries, attractions, festivals, events, travel agents and accommodation. Employing 38,616, there are roles to suit people of all ages.

Well-known venues include the National Space Centre, Bosworth Battlefield, Curve, King Richard III Visitor Centre, Twycross Zoo and the National Forest.

Sector employment is set to grow 15.6% by 2030, largely driven by increased eateries and new experiences. Customer-centric skills are important, with high customer expectations and review-driven markets.

Locally the most advertised roles are chefs, catering and waiting service roles, management and housekeeping.

The life skills of adults are valued, and companies are happy to train on-the-job for those with few or no qualifications. Work can be seasonal and additional languages are useful. There may be casual work through local festivals and events.

Many organisations have an online presence and want to attract new customers, so marketing and creative roles are important.

There are 220 hotels and guest houses across the area, along with attractions in every district. all with career opportunities.

Employers look for:

- customer service skills
- enthusiasm and flexibility
- the ability to use your initiative

Sector trends include the increasing use of Virtual Reality to enhance visitor experiences. Sustainable tourism and bookable experiences are also increasing.

LOCAL EMPLOYERS INCLUDE

Ragdale Hall, Conkers, the Great Central Railway, Stoney Cove. DeMontfort Hall. Cattows Farm, local museums, East Midlands Airport. tourist centres, hotels, cafes restaurants, Twin Lakes.



careerscope.uk.net | gov.uk/apply-apprenticeship www.ukhospitality.org.uk | www.visitleicester.info www.goleicestershire.com | refreshingacareer.com/ your-career-change-travel-and-tourism-jobs

Early Years

Childcare is a very rewarding and fulfilling career, welcoming all ages! It can suit those starting out. returning to work or changing career. There are many different routes to finding a role.

Working with children is one of the most important and rewarding careers available; giving the opportunity to make a difference to the lives of Leicestershire children and families - while building a strong career.

Work is broad, offering scope to provide structured Learning, observations and assessments, following policies and procedures. Activities also include engaging in creative play, encouraging physical skills and independence.

Area opportunities include those with: nurseries, pre-schools, schools, before / after school clubs, childminding services, nanny or Au Pair, and holiday schemes (Play Work) both in the UK or aboard. You could specialise, for example, supporting children with SEND.

Progression opportunities are good, additional skills and qualifications offer scope to progress into early years advisors, school improvement advisors. Ofsted inspectors, trainers, lecturers, or tutors.

The life skills of adults are invaluable in the sector, along with having an interest in child development, good communication skills, patience, creativity, and a good level of spoken and written English.

The sector offers flexibility, with options to train on-the-job for those without experience or the right qualifications. There are a range of full-time. part-time and term-time opportunities available.

The early years teams at Leicestershire County Council and Leicester City Council offer help and support to get into the sector and to access roles across the region.



early-years-and-childcare earlyyearscareers.campaign.gov.uk resources.leicestershire.gov.uk/jobs-in-childcare

Find a big opportunity in a small company!

Lots of larger companies are mentioned in the sector pages, but there are many benefits to working for a smaller company! Over 99% of local businesses are micro (0-9 staff), small (10-49 staff) or medium (50-249 staff) enterprises.

Benefits include:

- → Your input will be valued as part of a smaller team your contribution is more noticed.
- → Lots of variety you will learn about the day-to-day aspects of how a business works. This is great training if you ever want to run a business yourself!
- → Quick progression for those who show potential.
- → Contact with senior managers you can build a good relationship and raise awareness of your work ethic.
- → You can move quickly on your ideas. If you have a proposal, you can try it out without a lot of red tape.

New and upcoming businesses tend to be micro, small or medium, so it is worth having a good look around you, or search online via Google or YELL.

DID YOU KNOW?

There are circa 43,230 registered businesses across Leicester and Leicestershire!



Why not start your own business?

Starting your own business might sound daunting, but it can be a lot easier than you might think. Businesses come in all shapes and sizes from small "lifestyle" businesses run by solo founders, through to big companies with lots of employees. You can sell your time or expertise as a service or sell products, online or face to face.

Increasing numbers of people are creating their own start-ups and becoming entrepreneurs.

Starting a business needs some thought, consider some of the pros and cons:

Running your own business:

- → Independence: Being your own boss means vou can choose what work vou want to take on, and how you deliver it - whilst incorporating the needs of your clients.
- → Satisfaction: Running a successful business is a personal achievement as well as a financial one
- → Time: Your own business can be timeconsuming, but it may also give you the flexibility to work when it suits you.
- → Financial success: There is financial risk involved in setting up your own business, but if you're successful, what you earn is yours.



Employment:

- → Safety net: There can be greater job security working for someone else; you sign a contract when starting a new job, outlining the conditions of your role.
- → Benefits: You may have benefits such as a pension scheme, paid annual leave and paid sick leave. The tax you pay is also sorted out for you.
- → Regular income: You normally get a consistent wage and are given a period of notice if for whatever reason you are asked to leave the iob.
- → Sociable: If you work for a company with several staff, it's a great opportunity to make new friends, and a network of contacts.

Many people have the skills, aspiration and determination to set up a business but lack the confidence to do it.

Some top tips from Leicester Startups (www.leicesterstartups.com/) include:

- → Try running an experiment or a 'side-hustle' to test your idea before you jump in with both
- → Get to know other business owners through local networks.
- → Get training and mentoring support (see the suggested contacts below).
- → Potentially look for a co-founder you don't need to go it alone.
- → Doing some in-depth research on the area of your start-up idea.

There is local free help and advice designed to support entrepreneurs, whether it's funding, money advice, networking, mentoring or other assistance you need!

See: https:bizgateway.org.uk



District industry strengths

- →The Melton area has a large sector presence of food and drink manufacturing, agriculture, construction, and tourism and hospitality.
- Oadby and Wigston has a high concentration of jobs in food manufacturing (Pladis and Blackfriars Bakery), plus education, wholesale, retail, general manufacturing and health.
- Professional, technical and financial services are strong in the Blaby area, plus government (public administration), manufacturing, retail, construction and energy supply.
- North West Leicestershire is a key location for logistics, transport, professional services, manufacturing, mining, quarrying, and construction products, with the Bardon Hill Industrial Estate and East Midlands Airport, Segro Roxhill and Mercia Park sites here.

- →The Charnwood area has good concentrations of employment within high-tech manufacturing, education, tourism, hospitality, construction, retail, digital and sport.
- Market Harborough is a key location for logistics (Magna Park), agriculture, manufacturing, retail, tourism, digital and construction.
- Manufacturing, research and development are very strong in Hinckley, thanks to the MIRA Technology Park and other businesses including Triumph and Caterpillar; logistics is also huge, with a large DPD depot, plus education and construction.
- The city of Leicester has strengths in manufacturing, retail, creative design, along with public administration, textiles, health, education, space and knowledge-based businesses.



About Enterprise Zones!

Enterprise Zones are designated areas across England that provide tax breaks and government support to businesses basing themselves within the zone. They are great places to work, with lots of exciting jobs across dynamic sectors with new and growing firms.

Leicestershire has two Enterprise Zones which are:

Loughborough and Leicester Science and Innovation Enterprise Zone (three sites)

- ↑Loughborough University Science and Enterprise Park (advanced manufacturing, digital, sports science and low carbon)
- ↑Charnwood Campus (life sciences/biomedical)
- ↑Leicester Waterside covers two City areas offering office space and hi-tech employment – including Space City Leicester.

The MIRA Technology Park – (automotive research and development)

- ↑Europe's leading automotive technology park, with fantastic £300m test facilities available
- ↑Over 35 renowned companies onsite and 40 major testing laboratories.
- ↑Home to MIRA Technology Institute (MTI), a bespoke facility for engineering and automotive apprenticeships and courses. See: miratechnologyinstitute.co.uk



A quick look at advertised job vacancy data across the Leicester and Leicestershire area.

However, do note that not all jobs are advertised, see more on this on pages 28 and 29.

Over the last 12 months (2024-2025)

there were 125,000 unique job postings across the city and county 54% of which were in Leicester. The median area pay is £29,800 per annum

With hundreds of different advertised role	s,
the most ADVERTISED jobs were:	

Administration and customer service roles

Sales and marketing professionals

Storage and warehouse staff

Road transport drivers

Science, engineering and production professionals

Book keeping and accounting roles

Cleaning roles

Care workers and home carers

Managers and directors

Teaching and educational professionals

Engineers

Nursing and health roles

Top twelve SOFT SKILLS mentioned:

Communications skills

Customer services

Management

Detail-orientated

Operations

Planning

Sales

Problem-solving

Creativity

Leadership

Computer literacy

Self-motivated

Flexibility

There were over 750 different job roles advertised in the last 12 months including: construction trades, web design, child care professionals, software experts, leisure roles, and business and finance roles.

This is just a sample of some advertised jobs, there are many more different roles locally. You can see there there is a blend of roles at different levels; and many of the soft skills can be evidenced through life experience, or previous job roles. Whatever your situation, you can call or speak with professionals about getting into a sector, or changing career, or increasing your skill levels and qualifications through some of the organisations over the following pages.

Source for vacancy data above and sector data throughout guide from Lightcast.

Skills for Life

Looking for a change of career? Looking to get back into the work place after a break? Have you been affected by redundancy? Do you think your skills need improving?

Whatever your situation or age, whether your perfect job match is full-time, part-time, working at a desk or in the great outdoors, there's a way to get there and something to suit you.

It's never too late to learn something new! There are many options to gain new skills and qualifications. Adults seeking to grow, either personally or professionally, can stand out in the jobs market and gain an edge over others. Skills needs will evolve rapidly in the future and being open to learning new skills will help your employment and progression.

The skillsforlife.campaign.gov.uk shows you what's available, including:

- → Free courses for jobs (ages 19+)
- → Skills Bootcamps* (range of sectors, ages 19+)
- → Essential digital, English, ESOL or numeracy (ages 19+)
- → Skills Toolkit (anv age)
- → Apprenticeships (ages 16 upwards, also see page 25)



*Skills Bootcamps offer free, flexible courses of up to 16 weeks, around jobs in high demand. You'll be offered a job interview once you complete the course. Visit the list of Skills Bootcamps to see what's available locally.

Are you aged 50 or over?

Nearly one in three workers in the UK are aged 50 and over. and this is set to grow. Many people are working into their 60s and beyond, so people aged 50 may have another 20 years of working life ahead of them. You will have a lot to offer employers with many years of experience, skills and a mature outlook.

The best workforces include a wide range of ages and experiences and there is growing competition for the best and most experienced staff. Employers are increasingly looking at how to attract and retain older workers or they will fall behind their competitors.

There are also a growing number of flexible options if you have caring or other responsibilities and are looking for part-time work. Make sure you tap into the free support above and on pages 24-30 to help you with your career path. Also see: jobhelp.campaign.gov.uk/finding-work-options-at-50-plus and restless.co.uk.



Area colleges can also help! Leicester College helps thousands of adults each year to get back into education, or improve their skills.

The college has courses to help you to develop professional skills and gain essential qualifications. If you need to improve your English, there are ESOL courses.

There are courses in a huge choice of subjects, qualifications and Functional Skills in maths and English, and short courses for essential skills for work. See more: leicestercollege.ac.uk/courses Also see other area colleges: www.smbcollegegroup.ac.uk/adult-courses www.loucoll.ac.uk/adult-education_www.nwslc.ac.uk/courses/adult

Adults and apprenticeships

What is an apprenticeship? An apprenticeship is a real job where you learn job specific skills, gain experience and get paid. Apprentices can be new or current employees. A huge range of apprenticeships are available across different roles and sectors.

Adults can do apprenticeships too! They are available to anyone over the age of 16 and there are different qualification levels. A 'late starter' can provide maturity, reliability, life experience and knowledge to the workplace. This experience can benefit a new employer and other staff. Your interest could stem from simply wishing to change careers, or a need to re-enter the workforce. There are also opportunities for employers to grow their business by formally training existing workers; if you are in work, it's worth asking your employer about this option to upskill.

Locally, more people aged 25 and over do apprenticeships than those aged 16 to 24!





What can I do an apprenticeship in?

There are several hundred different apprenticeship roles and more roles are being developed. They are available across all sectors, from education, logistics, sales, digital, even in areas like robotics engineer and law! See: www.instituteforapprenticeships.org

How do I find out more about apprenticeships?



The Leicester Employment Hub offers help and advice to support adults to move into apprenticeships including:

- Local job and apprenticeship vacancies
- News about opportunities and recruitment events
- Job-ready checklist
- Construction courses
- Extra support if you have a learning disability or autism
- Support for ex-offenders

leicesteremploymenthub.co.uk/jobseekers

The National Apprenticeship Service website has information and resources about apprenticeships.

Find out about: becoming an apprentice, different levels of apprenticeships, local and national vacancies, and higher and degree apprenticeships. See: www.apprenticeships.gov.uk/apprentices

DID YOU KNOW?

Whatever your age, adults can do apprenticeships too! It's a great option to gain higher skills or change career!



Free schemes to help you with confidence, skills and employment

Jobcentre Plus help*

Your local Jobcentre Plus can help you into employment with a broad range of initiatives, from work tasters to guaranteed interview schemes. Pop into your nearest office, or see www.gov.uk/findingaiob

Leicester Employment Hub

The Employment Hub offers a range of free help for area job seekers, see: www.leicesteremploymenthub.co.uk

LLR WorkWell

WorkWell helps people with a disability or health condition, giving them a tailored plan and support to address health barriers and to move back into work.

leicesterleicestershireandrutlandhwp.uk/workwell

Help with careers

The National Careers Service website is suitable for all ages and includes information on routes into careers, skills and qualities required, and pay. There is also advice about CVs. iob applications and interviews.

Visit: www.nationalcareersservice.direct.gov.uk or call 0800 100 900

Work and Skills Leicestershire

Work & Skills is a completely free service available to anyone living in Leicestershire who needs help finding work or training. No matter where you are in your career or employment journey. help is here for you. Find out more: www.leicestershire.gov.uk/jobsand-volunteering/skills-for-jobs/ work-and-skills



Want one-to-one careers guidance?

The National Careers Service (East Midlands), managed by Futures, offer free, practical advice and support to help people explore their options, find opportunities and get prepared for the future. Tailored help for individuals includes:

- → Help getting people back into work, including jobs that are high in demand
- → Support with changing career
- → Writing CVs
- → Job search and applications
- → Interview practice
- → Redundancy support
- → Help to identify key transferable skills and abilities

Book on: https://app.10to8.com/book/nationalcareersserviceem/ or call 0800 917 9419









Volunteering is an excellent way to gain the skills and experience you need to help you to get into the work place.

- Learn new skills and Gain valuable experience
- Improve your CV and Boost your confidence
- Have fun and Make new friends.

Leicestershire County Council

- Make a difference and Be part of a community
- Take on a challenge and Try Something new

Are you ready to **VOLUNTEER** and make a difference? Get in touch today!

0116 257 5050 helpline@valonline.org.uk volunteer.valonline.org.uk Voluntary Action LeicesterShire



Helping people change their lives for the better

What skills do employers value?

Leicester and Leicestershire offers a wide range of careers and opportunities, with roles available across most sectors of work.

Local businesses* looking to recruit say that the following skills are valued in any role:

- a can-do attitude and motivation.
- → good attendance and time keeping
- → organisational skills
- basic digital skills

- → team working skills
- customer service skills
- → literacy and numeracy skills
- flexibilty and enthusiasm.

Employers are also keen to see any previous work experience, or voluntary work from applicants. You can find local volunteering opportunities on volunteer.valonline.org.uk

When applying for work or an apprenticeship, give yourself the best chance of success by checking spelling, answering questions fully and taking time to research the company (see pages 30-31). With CVs, it can be far more effective to send out two or three CVs that are individually personalised to a company rather than sending out 10 or 15 'standard' CVs.



Large, well-known local companies tend to receive the most applications. However, as there are far more **micro**, **small or medium** sized companies across the area, it is well worth **researching smaller**, **lesser known companies** and sending in a CV and letter showing what roles you are interested in, and why you want to work for them.

A speculative approach can really be helpful. It costs time and money to advertise a vacancy, so employers may choose not to do so, if they know it can be filled otherwise – for example, through word of mouth, internal advertising, head hunting, or by already having potential candidates on file. Some employers might have work available, but are just too busy to advertise the post.

Local companies often have their own website, with a careers or job section. Numerous companies advertise positions through social media, such as LinkedIn, Twitter or Facebook, and some use online job boards like Adzuna or Indeed.

Recruitment agencies are also another good source of job opportunities, and temporary roles can often lead to permanent employment.

It helps to be **open to different sectors** and areas of work. Many organisations have a large variety of roles, and once employed, employees can look at internal opportunities for promotion, or options to move into different departments. Useful transferable skills can be learnt in all job roles.



Job applications – covering letters and CVs

Many job adverts may ask you for a CV and/or covering letter.

What is a covering letter?

This is a summary letter capturing why you are applying for a role and to highlight how your skills and experience fit that role.

A professional covering letter, with a tailored CV can really make your application stand out! Getting things right at the application stage will help your chances of success. Most recruitment is online nowadays so the covering letter and CV can be done in Word and emailed to the company.

TOP TIPS!

Adapt your job search to maximise your chances of finding employment.

- 1) Develop your online presence
- 2) Boost your skills through work experience, and free online courses
- 3) Use a range of websites to source vacancies
- 4) Be open minded to different opportunities

Employers will be impressed if you know something about them! Do some research on their company and tailor your covering letter to the job you are applying for.

Covering letters

- ↑Write or type the letter out in rough first and check for mistakes.
- ↑Use the person's name if you know it.
- ↑If you're replying to an advert, include the job title and reference.
- ↑Include your full address, phone number, email address and the date.
- ↑Highlight what skills and experience that you can bring to the job.
- ↑Be enthusiastic about why you want to work for that particular company - employers may get several CVs, so make sure yours stands out.
- ↑Gain knowledge of the company or service and show it off! Do some research on the role and organisation and find out about the company values or ethos.
- ↑Check your spelling.
- ↑Practice makes perfect! Once you have mastered one



Anna-May Jones

Address: 123 Queen Avenue, Anytown, LE1 1BB Tel: 01162 233456 Email: AnnaMay123@email.co.uk

Professional summary:

I am an energetic and professional experienced sales and team leader with 13 years of retail experience. I have a strong track record of increasing business sales and motivating staff. I increased Cookes monthly sales 14 months in a row, and have been highly recommended by my manager on customer care and product knowledge scoring, as well as colleague care and development. I am seeking a management role to build on my capabilities.

Employment history:

January 2019 - Present Team leader at Cookes Store, Anytown

- · Inducted, trained, and supported seven new full-time and five part-time sales associate roles in company policy, customer care and sales
- · Supported to help staff with company updates and sales campaigns
- Reduced store losses by 30% in last 12 months
- · Responsible for opening and closing store, cashing up, rota management, stock control and visual merchandising
- . Supported the roll-out of Cookes local deliveries to hoost sales further

Sales assistant at Cookes Store, Anytown May 2010-December 2018

- . Operated check-out, and professionally assisted circa 190 customers daily, working well under pressure in a busy location
- Created and fostered good relationships with colleagues and customers, and helped to keep store visual displays attractive
- . Achieved £103 additional daily sales through counter upselling in 2018
- . Took advantage of internal offers for additional learning and development such as 'Sales Excellence' and 'Learning to Lead'. Offered Team Leader opportunity in 2019

Education:

Rowley Row Community College, Anytown

Four GCSEs grade B in maths, English, ICT and French Three GCSEs grade C in art, biology, and geography

References available on request

sample CV layout

Writing your CV

What is a CV?

A CV (short for Curriculum Vitae) is a summary of your qualifications, skills, achievements and career to date, and is used to highlight relevant information to a prospective employer, to see if you are a good fit for a job.

TOP TIP!

Tailor your CV to the job that you are applying for! Use key words from the job advert, job description and person spec and give examples of how you meet these.

Only had a few long-term jobs? It shows employers that you are reliable and loyal! Be sure to cover:

- →Any opportunities you had to develop in your roles
- →Any new tasks you took on
- →If you helped to supervise others
- →Any additional training you received
- ↑Keep it brief and to the point no more than two pages of A4.
- ↑Use a computer, use the same font throughout and use clear headings.
- ↑Start with your name, address, telephone number and email address. Ensure that your email address looks professional.
- ↑Write your current position or qualification first and work backwards.
- ↑Include any achievements or courses you've done (for example, volunteering experiences, hobbies or being an advanced driver).
- ↑Words that you use in a CV can help convey a positive message to the reader, words such as: reliable, trustworthy, logical, and hardworking.
- Are there gaps in your employment history, from raising a family or caring responsibilities? Address them in your CV so employers know the reason.
- ↑Include a covering letter with your CV, and check both for any mistakes before sending them off.
- ↑Many websites, such as the National Careers Service (national careers, service, gov.uk) have further examples of CVs and more hints and tips. You can also find CV templates via job search websites such as Reed or CV-library. If you would like face-to-face help with creating a CV or cover letter, see pages 23-27 for who can help.



Useful websites

Careers information
National Careers Service
www.nationalcareers.service.gov.uk
or call 0800 100 900

Looking for work or an apprenticeship National Apprenticeship Service

www.gov.uk/apply-apprenticeship

Find a Job jobhelp.campaign.gov.uk

Leicester Employment Hub www.leicesteremploymenthub.co.uk

Leicester Mercury Jobs www.leicestermercury.co.uk

Indeed www.indeed.co.uk

Linked In www.linkedin.com

Changing career
Careershifters

www.careershifters.org

Your rights in work and training Gov.UK

www.gov.uk/browse/working

Adult learning

Leicestershire County Council www.leicestershire.gov.uk/GoLearn

Leicester City Council leicesteradulted.ac.uk

The Open University www.open.ac.uk

Volunteering

Voluntary Action Leicestershire www.volunteerleicestershire.org.uk

Help with transport
Planning a journey
www.choosehowyoumove.co.uk



